Lifecycle Management and Reliability at Schlumberger

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Transformation at Schlumberger

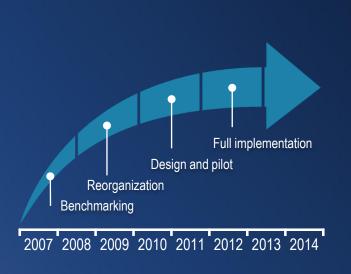
- The E&P industry is facing greater challenges and needs faster, more reliable service
- Schlumberger embarked on a program to change the way we work
- Our goal is to deliver a step change in technology, reliability, efficiency and integration

Industry Challenges



Technology

- Increasing rate of innovation
- Shortening time to market
- Improving product performance



R&E transformation

Network of innovation



Principal Causes of Customer Nonproductive Time

Product Reliability

- Engineering
- Manufacturing

Process Reliability

- Process design
- Procedural adherence
- Competency

- "...our key challenges are around developing systematic and repeatable processes..."
- "...there is an influx of inexperience in the industry...it is important to eliminate shortcuts being taken in our operations..."
- "...changing the conversation from delivering safe operations to delivering perfect operations..."

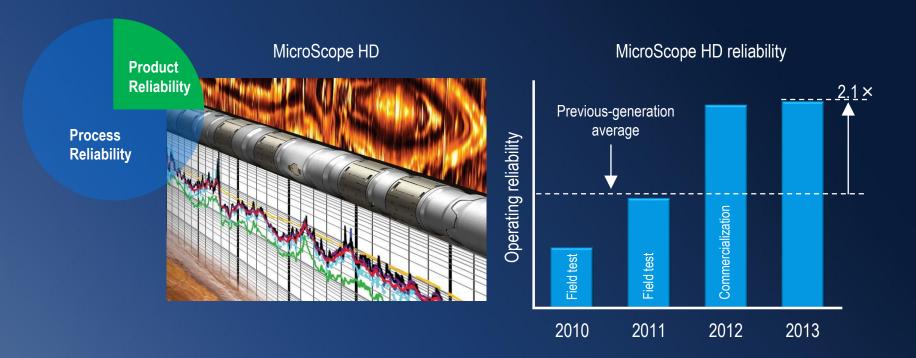
Comments from major customers



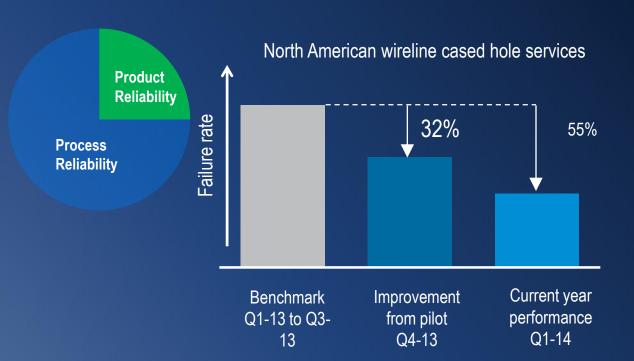
Product Reliability – Manufacturing



Product Reliability – Out-of-the-Box Performance



Process Reliability – Procedural Adherence





Process Reliability – Competency





Questions?